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Talari Networks to Provide Adaptive Private Networking at Eastern Iowa Community College District Through RSM McGladrey Partnership

Improved WAN Reliability Enhances Student and Teacher Access while cutting \$400,000 in costs

Cupertino, Calif., March 2, 2010 — Talari Networks, Inc. and RSM McGladrey announced today that Eastern Iowa Community College District (EICCD) has deployed Talari Adaptive Private Networking (APN) appliances as part of a campus-wide, high performance Wide Area Network (WAN). APN technology will enable students and teachers, located on or off campus, to take advantage of a more collaborative learning experience by providing business-class WAN reliability, at a fraction of the cost.

RSM McGladrey, a leading professional services firm and a Talari Gold Value Added Reseller (VAR), was contracted by EICCD to deploy centrally driven technologies like desktop virtualization (VDI), Voice over IP (VoIP) and Enhanced 911 (E911). The schools' existing IT infrastructure was plagued with network congestion and frequent WAN disruptions. "A reliable and stable WAN is critical to the design of all the technologies we would be putting in place," says Tim Calahan, Managing Director, RSM McGladrey. "Implementing APN dramatically improved WAN reliability and predictability, and eliminated the need for wireless backhaul, generating a \$400K savings to EICCD. This allowed us to deploy new and enhanced classroom technologies sooner than planned."

With completion expected during the 2010-2011 school year, the infrastructure will include supplementing EICCDs fiber network, which runs over the Iowa Communications Network (ICN), with low-cost internet bandwidth. Talari's Mercury T3000 APN appliance will be deployed at main campuses and Mercury T700 APN appliances at each of the remote campuses, including the disaster recovery (DR) data center.

"Talari's APN will not only create a more reliable and predictable WAN, it will enable EICCD to shape the student virtual local area network (VLAN) traffic," said Keith Morris, Vice President of Marketing at Talari Networks. "High priority, mission critical classroom and emergency applications, for students and teachers, will always have bandwidth available."

"EICCD was a relatively new client to us," says RSM McGladrey's Calahan. "Bringing Talari's new technology to the table helped show that RSM McGladrey is focused on client service, and that we work to creatively solve client issues. Talari's APN helped RSM McGladrey look really good to a new client."

About APN

Talari Networks' Adaptive Private Networking (APN) technology offers a revolutionary new approach to building enterprise WANs. By combining network bandwidth from the public Internet with RAID-like methods and overlay networking techniques, this technology allow enterprises to take advantage of inexpensive Internet bandwidth without sacrificing business quality, reliability or availability. It accomplishes this by combining diverse sources of bandwidth and end-to-end algorithms to apply dynamic, real-time, per-packet traffic engineering. By continually measuring loss, latency and jitter, APN adapts to variations in network traffic flow virtually instantly to ensure reliable, predictable application performance using all of the available bandwidth.

For the complete EICCD story, visit www.talari.com/EICCD .

About RSM McGladrey

RSM McGladrey is a leading professional services firm providing accounting, tax and business consulting. RSM McGladrey operates in an alternative practice structure with McGladrey & Pullen LLP, a partner-owned CPA firm that delivers audit and attest services. Through separate and independent legal entities, they work tougher to serve clients' business needs. Together, the companies rank as the fifth largest U.S. provider of accounting, tax and business consulting services (source: *Accounting Today*), with close to 7,000 professionals and associates in nearly 90 offices. RSM McGladrey Inc. and McGladrey & Pullen LLP are member firms of RSM International, an affiliation of independent accounting and consulting firms. RSM McGladrey is the official accounting, tax and business consulting firm of the PGA of America.

About Talari Networks

Adaptive Private Networking does for the Enterprise WAN what RAID did for storage. Talari's Mercury line of Adaptive Private Networking appliances delivers a network with 30 to 100 times the bits per dollar, ongoing WAN costs reduced by 40% to 90%, and greater reliability than existing corporate WANs, transforming virtualized-WANs to bring Moore's Law and Internet economics to Enterprise WAN buyers, outsourcers and MSPs. For more information, please visit Talari Networks' website at www.talari.com. Talari Networks...Swift and Sure.

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