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***FOR IMMEDIATE RELEASE***

**Talari Networks Secures \$4.5 Million in Financing**

***Menlo Ventures Founder, Dubose Montgomery, Joins Board of Directors***

**SAN JOSE, CALIF. – Jan. 24, 2012** – WAN Virtualization leader [Talari Networks](#), Inc. today announced it has secured \$4.5 million in financing from current backers including Menlo Ventures, Silver Creek Ventures and private investors. Mr. H. Dubose Montgomery, founder and managing director of Menlo Ventures, will join Talari Networks' board of directors.

"With the accelerated pace of server centralization and the focus on both private and public cloud computing, Talari is in the right place at the right time to capitalize on the growing need for more bandwidth and ultra-reliable, business-class WANs that don't break the bank," Montgomery explained. "I look forward to being more closely involved with this innovative company as it continues to build a strong and loyal customer base."

Recently announced customer deployments include [Equity Office Properties](#) and [Whiting & Partners](#). Both companies are seeing significant bandwidth and reliability gains at a much lower cost than the incumbent WAN or other options they evaluated before selecting WAN Virtualization.

"I am more convinced than ever that our unique technology will increase in importance as enterprises with centrally hosted applications look to address any combination of bandwidth, reliability or cost issues with their WANs," stated Talari Networks' CEO Emerick Woods. "This funding will be used to expand sales and customer-facing functions to meet that demand."

Talari Networks' innovative Adaptive Private Networking (APN) technology for WAN Virtualization enables network managers to use multiple WAN connections, including MPLS and any kind of Internet WAN links, to augment or replace individual private WAN connections. APN uses end-to-end algorithms to do continuous, real-time traffic engineering, reacting sub-second

to not just link failures, but also to congestion-related network problems. Talari enables businesses to build a WAN that is simultaneously less expensive, much higher bandwidth, much lower cost and with lower ongoing operational costs than today's proprietary, single vendor WANs.

Talari's newest appliance, the Mercury T510, designed for branch offices, and the latest revision of software began shipping earlier this month.

### **About Talari Networks, Inc.**

Talari Networks' WAN Virtualization solutions bring Internet economics to corporate WANs by transforming broadband and other affordable Internet links to deliver business-class reliability and performance predictability at consumer prices. Talari delivers a network with 30 to 100 times the bandwidth per dollar, ongoing WAN costs reduced by 40% to 90%, and greater reliability than existing corporate WANs. In 2011, Talari was named a Gartner Cool Vendor and its Mercury T750 won Best of Interop--Performance Optimization. For more information, please visit [www.talari.com](http://www.talari.com).

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