

Editorial Contact:

Robin Melnick
408-423-9100
pr@talarinetworks.com

Talari Networks Adds T3000 Appliance to its Adaptive Private Networking Solution for Enterprise WANs

High-end appliance provides scalability for data center and HQ locations for revolutionary, RAID-like approach to WANs

San Jose, Calif. – June 9, 2008 – Talari Networks™, Inc. today announced the addition of the high-end T3000 hardware platform to its revolutionary Adaptive Private Networking™ (APN) solution. APN gives enterprise WAN customers 30 to 100 times the bandwidth per dollar, reducing monthly WAN service costs by 40% to 90%, and offering greater reliability than existing private WANs that use single-provider Frame Relay or MPLS services.

The rack mountable, 2U Talari T3000 appliance has 6 auto-sensing 10/100/1000 Ethernet ports, including two pairs of “fail-to-wire” ports. It supports aggregation of WAN pipe bandwidth in excess of 300 Mbps full duplex even while doing 128-bit AES encryption, and runs the same APN software as the T700.

A Powerful complement to WAN Optimization solutions

A Talari APN solution, typically comprised of a T3000 appliance at the data center or HQ location and T700 appliances at smaller locations, works well with and in fact complements WAN Optimization solutions, which excel at things like disk-based compression and accelerating Microsoft’s CIFS protocol for file sharing.

“We are constantly searching for new innovative technologies to deliver value to our customers, and we were amazed by Talari’s APN technology when we saw it in action. It provides a unique value proposition distinct from, and yet quite complementary to, WAN Optimization,” said Justin Lofton, VP Engineering for Tredent Data Systems, a leading

wide area networking IT solutions company. “The Talari appliances were able to dramatically enhance performance in environments that have already deployed Riverbed’s Steelhead WAN optimization appliances.”

“We’re seeing successful early deployments of our APN technology based on our T700 platform,” said Andrew Gottlieb, founder and chief executive officer of Talari Networks. “The T3000 takes performance and scalability to the next level, supporting hundreds of megabits of WAN bandwidth, across the union of private WAN links and public Internet connections, and providing support for a vastly larger number of branch connections and application flows.”

Talari’s APN solution allows enterprises to leverage inexpensive broadband services such as DSL or cable at their branch locations at monthly costs of just \$10 to \$15 per megabit, to augment and/or eventually replace Frame Relay and MPLS WANs costing \$600 to \$2000 per megabit per month, increasing their branch bandwidth while lowering their cost *and* providing superior network reliability and application predictability.

Adaptive Private Networking technology

Talari’s Adaptive Private Networking (APN) approach leverages standard VPN technology for secure data delivery and uses end-to-end algorithms for dynamic, real-time, per-packet traffic engineering. It continuously measures loss, latency, and jitter and adapts network traffic flow almost instantly, delivering reliable and predictable application performance leveraging all available bandwidth sources. APN solves the reliability problems often associated with running VoIP and videoconferencing on shared IP WANs, and it can be added seamlessly to existing networks.

Pricing and Availability

The Talari Networks T3000 will be available at the end of the month, with a suggested list price of \$49,995.

About Talari

Talari Networks does for Enterprise WANs what RAID did for storage—delivering a network with 30 to 100 times the bits per dollar, ongoing WAN costs reduced by 40% to 90%, *and* greater reliability than existing corporate WANs—bringing Moore’s Law and Internet economics to Enterprise WAN buyers, outsourcers and MSPs for the first time in 15 years. For more information, please visit www.talarinetworks.com.

###

Talari Networks and Adaptive Private Networking are trademarks of Talari Networks, Inc.