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Talari Networks Receives 2011 *Unified Communications* Excellence Award

***Mercury T3000 WAN Virtualization Appliance Recognized
for Its Outstanding Innovation and Scalability for Large Enterprises***

SAN JOSE, CALIF. -- DEC. 7, 2011 — [Talari Networks](#) announced today that [TMC](#), a global, integrated marketing company, has named the Mercury T3000 WAN Virtualization Appliance a recipient of the 2011 *Unified Communications* Excellence Award.

Designed for large central sites such as data centers and headquarters operations, the Mercury T3000 is a rack-mountable, 2U appliance that supports aggregation of WAN pipe bandwidth in excess of 300 Mbps full duplex, with 128-bit AES encryption. WAN Virtualization users typically have ten or more remote offices where consistent, reliable connectivity is important to support business critical applications including VoIP, video conferencing and VDI. The T3000, as well as smaller appliances in the Mercury product family, provides business-class (99.99 percent or greater) reliability and predictable performance by using inexpensive public WAN links with the ability to reduce dependence on expensive private WANs. As a result, enterprise WAN customers gain 30 to 100 times the bandwidth per dollar, can reduce monthly WAN service costs by 40 percent to 90 percent, and have greater reliability and application performance predictability than existing private WANs using MPLS services alone.

“We’re honored to receive TMC’s *Unified Communications* Excellence Award,” says Keith Morris, Talari’s vice president of Marketing. “This award recognizes what our customers know: Our Mercury appliances address pressures felt by enterprise network managers—the need for high performance networks with more bandwidth at low cost.”

“With proven excellence in providing solutions in the UC marketplace, we are pleased to grant a 2011 *Unified Communications* Excellence Award to Talari for its Mercury T3000 WAN Virtualization appliance,” says [Rich Tehrani](#), TMC’s CEO. “Congratulations to the

entire team at Talari for the commitment to advancing UC technologies. We look forward to future innovations.”

A complete list of *Unified Communications Excellence Award* winners is published in the November 2011 issue of [INTERNET TELEPHONY](#) magazine.

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About Talari Networks, Inc.

Talari Networks' WAN Virtualization solutions bring Internet economics to corporate WANs by transforming broadband and other affordable Internet links to deliver business-class reliability and performance predictability at consumer prices. Talari delivers a network with 30 to 100 times the bandwidth per dollar, ongoing WAN costs reduced by 40% to 90%, and greater reliability than existing corporate WANs. In 2011, Talari was named a Gartner Cool Vendor and its Mercury T750 won Best of Interop--Performance Optimization. For more information, please visit www.talari.com.

About TMC

TMC is a global, integrated media company that helps clients build communities in print, in person, and online. TMC publishes the [Customer Interaction Solutions](#), [INTERNET TELEPHONY](#), [Next Gen Mobility](#) and [Cloud Computing](#) (formerly InfoTECH Spotlight) magazines. TMCnet.com, which is read by two million unique visitors each month, is the leading source of news and articles for the communications and technology industries. TMC is the producer of [ITEXPO](#), the world's leading B2B communications event. In addition, TMC runs multiple industry events: *4G Wireless Evolution*; *M2M Evolution*; *Cloud Communications Expo*; *SIP Tutorial 2.0: Bringing SIP to the Web*; *Business Video Expo*; *Regulatory 2.0 Workshop*; *DevCon5*; *HTML5 Summit*; *CVx*; *AstriCon*; *StartupCamp*; *MSPAlliance MSPWorld* and more. Visit [TMC Events](#) for a complete listing and further information. For more information about TMC, visit www.tmcnet.com.