



Minnesota Community Banks' Investment in a Talari SD-WAN Pays Dividends

Lake Area Bank and Roundbank choose Talari to improve network reliability and meet FDIC requirements and customer expectations

SAN JOSE, Calif. — June 23, 2015 — [Talari Networks, Inc.](#) the leading provider of Software Defined WAN (SD-WAN) solutions that help businesses perform brilliantly with the creation of a smart network that proactively manages capacity, quality and performance, announced today that Lake Area Bank and Roundbank have deployed a Talari Software Defined THINKING WAN.

Lake Area Bank and Roundbank deliver customer-first banking services to more than 26,000 customers across 11 branches in Minnesota as well as online. The banks deployed a Talari SD-WAN to meet FDIC requirements for business continuity, as well as customers' expectations for always-on banking. "Talari met our bandwidth, reliability and disaster recovery needs," said Andrea Martfeld, Vice President and Technology Officer at Lake Area Bank and Roundbank. "Adding Talari immediately slowed the number of user complaints we were receiving. We haven't experienced any downtime since deploying Talari."

With a Talari THINKING WAN, Lake Area Bank and Roundbank can resume the digitization of loan and deposit documents, support teller applications, deliver a superior voice experience and meet FDIC requirements for business continuity and disaster recovery. In addition, the banks are seeing a 50 percent savings using broadband to connect branch offices, compared to leased lines.

"Talari helps businesses of all sizes create smart and responsive networks that adapt dynamically to the increased use of real-time applications, meeting users' expectations for continuous application availability," says Talari's CMO Kevin Gavin. "With a Software Defined WAN from Talari, applications are not impacted by underlying network issues, allowing the IT team the freedom to focus on game-changing initiatives versus troubleshooting the network."

About Talari Networks

Talari, the leading provider of Software Defined WAN (SD-WAN) solutions, is changing the way companies think about, create and manage their WAN by giving the network *brainwidth*. Only Talari's THINKING WAN proactively manages capacity, reliability and performance, packet by packet—to keep critical applications running, reduce costs, and liberate IT to innovate new ways for the company to be brilliant. To learn more about Talari, visit www.talari.com.

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